GPS TRACKING AND FLEET MANAGEMENT
CCTV SOLUTIONS
GPS Tracking
Providing detailed services with our own unique software and utilization of European sourced hardware along with exceptional support services Absolute excels at asslating companies to reduce overhead costs while significantly improving driver productivity.

CCTV Solutions
We assist clients to increase safety and security with our bespoke designed CCTV solutions.

Using the most reliable and reputable suppliers along with market leading support services our systems are built to stand the weather conditions and the test of time.

About US
Established in 2012, Absolute Electronic Technology was set up to directly service the needs of local Bahrain and Saudi Arabia companies facing issues with their internal fleets through either excessive running overhead costs or poor driver related performance or even both.

Due to excessive demand from clients wanting CCTV cameras inside vehicles to compliment the GPS solutions and given our managements vast previous working experience in CCTV security field prior to starting this business we decided to create a new department for CCTV solutions in late 2013 and have grown in these services substantially.

In the short operating period that Absolute has been trading specifically in Bahrain and Saudi Arabia we have seen month after month significant growth while servicing clients from the single vehicle private use vehicle to large groups and Government ministry departments while consistently providing unparalleled service, maintenance response while increasing our satisfied customer reference base considerably. Our customers are so satisfied with our whole business process and support services that they regularly give repeat orders and provide new leads for us through their family and business connections.

Absolute Electronic Technology is the business to trust for GPS Tracking / Fleet management solutions in Bahrain and Saudi Arabia.

Our Values
Our values serve as a compass for our actions and describe how we behave in the world.

- Leadership: The courage to shape a better future
- Collaboration: Leverage collective genius
- Integrity: Be real
- Accountability: If it is to be, it’s up to me
- Passion: Committed in heart and mind
- Quality: What we do, we do well

Our Mission
Our Roadmap starts with our mission, which is enduring. It declares our purpose as a company and serves as the standard against which we weigh our actions and decisions.

- To reduce our clients overheads and increase productivity
- To create value and make a difference
- To become the leading GPS solutions company in GCC Market

Our Vision
Our vision serves as the framework for our Roadmap and guides every aspect of our business by describing what we need to accomplish in order to continue achieving sustainable, quality growth.

- People: Be a great place to work where staff are inspired to be the best they can be.
- Portfolio: Bring to our clients a portfolio of quality products that anticipate and satisfy clients needs.
- Partners: Create a winning network of customers and suppliers
- Profit: Maximize long-term return to shareholders while being mindful of our overall responsibilities.
- Productivity: Be a highly effective, lean and fast-moving organization.
Why Choose Absolute

Our core values and culture is to: Deliver a first class professional solution to all our clients new and old.

A management team with substantial experience in security risk assessment, facilities and the security industry.
A company employing fully skilled staff that are trained in the specific products we sell.
Highly experienced design, engineering and support team.
Market leading 24hr service and support, 365 days a year.
The ability to design detailed bespoke systems for your requirements.
Very competitive pricing with a personal service.
We care a great deal about our customers and have a culture of passion to be professional and supportive.

We ensure QUALITY AND RELIABILITY of our solutions by using tried and tested hardware and software solutions. Tried and tested hardware usage with excellent working lifespan while providing best warranty terms in the market.
How GPS Works

Return on Investment

When it comes to calculating potential savings, you need to start with your current expenses. Typically, companies can establish a return based on just two primary expenses:

Fuel costs

Payroll / Staff productivity costs

These are critical expense numbers, and are also places where vehicle tracking systems have shown a proven impact. Focusing in on just these two expenses helps in a variety of ways:

- Companies can usually quantify these expenses easily.
- These two expenses are usually pretty substantial, creating good leverage for the calculation.
- By eliminating the noise of "soft benefits" that are more speculative or preventative in nature, the calculated return should be conservative.

- If you can’t achieve a positive ROI using just these two factors, you will probably not be able to justify the investment in vehicle tracking.

Fuel Costs and Savings

- Using a GPS vehicle tracking system is a proven way to decrease overall mileage by eliminating unauthorized travel and improving daily routing.

- Features like speeding reports and alerts, along with idling alerts also help reduce these fuel wasting behaviors that can add up quickly for any fleet.

Understand your Current Costs

- To determine how much your company could save, first start with your current fuel costs. You may use a fuel card system report or tally gas receipts to understand what your monthly gas costs are for your fleet. If you have those numbers available, give yourself a comparison for costs before implementation, and 30-60-90 days after solution implementation.

Hardware We Use

We ensure QUALITY AND RELIABILITY of our solutions by using tried and tested hardware and software solutions. Tried and tested hardware usage with excellent working lifespan while providing best warranty terms in the market.
Benefits of GPS Tracking

There are so many benefits to fleet tracking, it’s often difficult to sort them down to just a few. Our clients often remark how they accrued benefits after installing the system they never anticipated.

Lower Fuel Costs
When your drivers know their vehicles are being tracked constantly, there is less temptation to stray from their assigned routes. Your fuel costs become more predictable -- and, lower -- because your vehicles are sticking to their assigned routes instead of being used for personal errands away from the route.

Less Employee Overtime
Some as above; when drivers know they are being tracked on a given route and are expected to perform in a known time frame, they are not as likely to make false overtime claims.

Better Half Productivity
overstay lunch hours, performing personal errands on company time, idling, using your vehicle as a personal Taxi will all become things of the past increasing your revenue and reducing your costs.

The ability to locate your fleet instantly for quick reassignment
When you know the constant location of your fleet, you know which vehicles may be available for quick reassignment if a customer has an urgent need or the vehicle may be needed for another use, such as to take the place of a disabled vehicle.

Improved Fleet Management
The non-obvious -- but, still large -- benefit of fleet tracking is the data which is collected and goes into the vehicle’s log to help schedule vehicle maintenance. Better maintenance equals lower operating costs equals higher profit per vehicle along with reduced breakdown and off road time.

Our Software offers a variety of data gathering and reports which can be used by every part of your fleet management system, from employee scheduling to vehicle maintenance to records for risk management and more.

Additional usage benefits

Reduced vehicle fuel and operating expenses

- Improved utilisation and productivity
- Greater and more organised planning
- Reduced communication costs with fleet drivers
- Accurate verification of timesheets and overtime
- Overview of private mileage
- Reduction in travel expenditure
- Fewer needless journeys
- Trip routing implementation and improvements
- Improved customer response times
- Proof of delivery or work
- Enhanced service levels
- Increased vehicle security and driver safety
- Added insight into driving behaviour
- Reduced environmental impact
- Service and maintenance management
- Protection for staff in traffic related incidents/offences
GPS Tracking Solutions

Absolute tailor makes our solutions to suit each and every different type of business. Our system increases operator efficiency by visualising fleet management tasks.

The real time view makes sure that your vehicles are used according to company policy.

With easily verified vehicle positions your vehicles are used more efficiently and unnecessary poor driving behavior is reduced.

Business Fleets
- Live tracking
- Location alerts and sites visited reports
- Full vehicle / driver history replays
- Private usage control
- Driver identification for which vehicle

Logistics Fleets
- Live tracking
- Border control and alerts
- Arrival and leaving client / depot alerts
- Lower fuel costs
- Anti theft and hijacking

Plant and equipment hire
- Live tracking
- Theft protection even if battery power disconnected
- Maintenance status of unit with issue reporting
- Emergency notification
- Remote engine cut facility for bad debtors

Construction Fleets
- Live tracking
- H.R Attendance and site overtime management
- Private usage control
- Maintenance suite for service notifications
- Lower fuel costs

Car hire and leasing fleets
- Live tracking
- Send log in links to clients to track own delivery times
- Time spent at clients reports
- Private usage control
- Temperature of cold / freezer area control

Bikes and Boats
- Live tracking via Gps or Satellites
- Theft protection even if battery power disconnected
- Emergency notifications
- Anti theft and hijacking
- Camera integration

Delivery and refrigeration fleets
- Live tracking
- Send log in links to clients to track own delivery times
- Time spent at clients reports
- Private usage control
- Temperature of cold / freezer area control

Construction Fleets
- Live tracking
- H.R Attendance and site overtime management
- Private usage control
- Maintenance suite for service notifications
- Lower fuel costs
Software Solutions

Absolute uses advanced GPS software technology to ensure our clients get the most out of the solution.

We tailor make every new clients software application to suit their business types.

With developers constantly on hand this makes us superior to the competition in many ways. We can adapt, modify and of course change our software solution to ensure our clients get the most of the software reducing overheads and significantly increasing productivity.

Additional fleet management benefits you will receive when using our software system

- Reduce vehicle breakdowns by staying on top of vehicle repair and maintenance
- Trim unnecessary fuel costs
- Cut excessive overtime pay
- Decrease wear and tear on trucks by increasing route efficiency
- Avoid adding staff as business grows by making your team more efficient
- Potentially lower insurance costs
- Shorten response times by deploying the nearest vehicle to any location
- Eliminate phone calls to drivers for current location
- Minimize wasted time on job sites
- Improve driver routing schedules if using installed Garmin device

Reporting Suite

Fleet reporting functions
- Date configurable and multi format output
- Individual vehicle and group reports relating to:
  - Daily trip report detailing – Locations visited – Max Speed – Average speed – KM travelled
  - Driver Performance
  - Temperature sensor overheat
  - Drivers going home during working hours
  - Speeding – Detailed per division based on limit required for different vehicle types and different speeds per areas
  - Distance covered (KM )
  - Working Time utilized per vehicle and per driver
  - Private usage after working hours
  - Idling – In Depots or on site
  - Idling – General road offences
  - Time spent on site – Geofence or POI
  - Time spent in Maintenance garage
  - Maintenance service due – oil change – tires – battery etc
  - Insurance, registration, licence renewal due
  - + Many more

On screen, email or SMS Alarms for events relating to

- Speeding
- Device tampering
- Vehicle battery theft or tampering
- Excessive Idling
- Driver at home during working hours
- Maintenance Service intervals
- Personal Usage
- crossing country borders
- Fuel cap, Concrete cap or water cap opening outside of assigned areas
- Leaving or entering Geofence or "points of interest" area
- Off route
- Collection route bins missed
- Bins collected
- + Many more
Have you ever designed a world?

Core to our vision is the way people treat each other; that we look out not just for our own interests, but also for the interests of others. Our business gives us the opportunity to enable organisations achieve better security solutions than would be possible without our help. To treat customers, suppliers and colleagues as we would like them to treat us.

It gives us the opportunity to excel at what we do, and when we talk about excellence and quality it’s not marketing speak but the natural outworking of what we believe. Even better most of our clients receive this service at no cost.

You have to create and innovate to change the status quo and we are doing this within the Bahrain security industry Step by Step.

We do not just talk about excellence, but both believe in it, work hard to achieve it and make sure that it runs through every fiber of our business and with our dealings with customers. We are chosen by our clients for our quality of products, top UK level of customer service and because ultimately we offer value for money.

We don’t just sell cheap cameras like many of our competition. We design and implement security solutions that are robust, actually work and achieve what our clients want them to achieve and pay for.
Wireless Solutions

Absolute is proud to be a fully qualified partner with “Firetide”, who are a U.S based manufacturing company leading the field in wireless video and data transmission.

In today’s world the need to create safe environments has become paramount.

Absolute can supply and install dedicated wireless point to point, point to multipoint and mesh node solutions covering distances up to 1,000 km securely where installing physical network or fiber optic cables is just not an option either physically or from a cost perspective. This solution is ideal for scenarios like city centers multiple camera surveillance and very long distances.

The ability to capture information by remotely monitoring public and business spaces for effective protection allows for effective and efficient coordination of policing and security management.

In today’s increasingly mobile environment, networks need to do more than connect devices and transport data: they need to support your increasingly mobile assets and business operations, as well as handle our increasing dependency on video.

To learn more about Firetide solutions, their technology and their effectiveness for your business, please contact us and we will be glad to assist you in your project.

We Design and implement High Performance Wireless CCTV Designs.

Whether you require an outdoor wireless connection for the transmission of CCTV or you need to network a new building to an existing one via a wireless bridge, Absolute has the products and expertise to provide you and your customers with a complete solution.

Manufactured In The U.S.

Firetide specializes in the design and manufacture of rugged, high performance and cost-effective wireless CCTV to cover both indoor and outdoor settings. Over the past 10 years they have achieved an excellent reputation as a leading innovator in the design, manufacture and supply of Indoor and Outdoor wireless CCTV systems. Absolute works hand in hand with Firetide to provide bespoke solutions that actually work as designed.

World Class Technologies

Absolute’s outdoor wireless network CCTV solutions, which can boast a system uptime of at least 99.999%, have been developed to meet the demand for high bandwidth applications for the industrial and commercial sectors.

Exemplary Support

Our easy to install, configure and control Indoor and Outdoor Wireless Bridge solutions are backed up with outstanding technical support because we believe in supporting our customers every step of the way. Path profiling, on site surveys, system design and dedication to your project is all part of our service to you.
Vehicle Solutions

Introduction

Absolute’s mobile surveillance solution includes a detailed full product range from front-end cameras to back-end storage and management systems. The overall information of the vehicle can also be monitored by the control center, such as speed, location and related video footages. The solution ensures driving safety and simplifies the work of vehicle management. We can bespoke design solutions that work as intended across all sectors of businesses.

Customer Concerns

- Secure the safety of passengers and drivers.
- To be able to retrieve detailed High quality recordings as evidence.
- Durability and reliability.
- Protection of valuable goods.
- Lower vehicle operation expense to get better ROI.

Solution Features

- Wide applications usage, such as city bus / school bus / cash transport vehicles / emergency services / rail transit.
- Introduce safer driving with the monitoring of vehicle’s inside/outside situations provided by our High Definition cameras.
- Speed, location, video footages and other information can be recorded locally or uploaded by Wi-Fi/3G/4G in real-time – Remote log in capable using our high specification software and 4G solutions.
- Aviation standard design ensures the application in the environment of vibration and dust.
- Vehicles can be showed and tracked on our custom built software servers and E-map.
- Unified management center to improve vehicle management efficiency.
Residential Solutions

Your home and property remain one of the most important investments in your life. Absolute can design, install and service advanced bespoke CCTV solutions for your home all based on all your detailed requirements.

Absolute offers customized residential install solutions based on the clients premise requirements, coverage needs, lighting conditions, image quality, bandwidth considerations and budget. Based on the above criteria, Absolute will mold its proposed solution to fit the customers’ unique situation.

Our systems allow homeowners to view their property remotely by PC or Smartphone using our advanced 4G connectivity solutions and your system can also be linked back to a security control system that can be monitored by security guards in your compound allowing them act accordingly once the alarm is activated.

We also stock many different types of cameras from large deterrent vision cameras to very small discreet cameras to suit individual requirements and aesthetic areas.
Industial Solutions

Introduction

An industrial environment is a place where people spend most of their time every day. How to improve productivity and provide efficient security for the buildings is the question that every administrator needs to concern. In Absolute’s security solution for commercial and industrial locations, A detailed solution with CCTV as the backbone can be provided with our equipment capable of adding on additional security equipment to it such as intrusion alarms, access control, parking management. It helps to protect lives and property effectively while improving employee productivity while reducing operation expenses significantly.

Customer Concerns: (How To)

- Protect people and assets in the building.
- Distinguish suspicious vehicle/person.
- Get a quick response when emergencies happen.
- Secure premises using a convenient entrance control for vehicles and people.
- Ability of remote monitoring via 4G or PIP solutions.
- Lower operation expense to get better ROI.

Solution Features

- A comprehensive solution that will cover all of the essential areas of the building.
- Smart cameras help to detect suspicious vehicle/person automatically.
- System integration makes emergency response more accurate and faster.
- ANPR-based vehicle entrance control makes a safe and efficient access.
- A convenient and centralized access control for staff and visitors.
- Smart parking management reduces the time cost to find out available parking space.
- Remote access to management platform by PC Client, Web and APP
- Users can operate and locate the devices on customized E-map.
- Unified management platform simplifies system operation and maintenance.
- Compatible with mainstream standards, easy to integrate with third party.
Small Business and Commercial Solutions

Most business owners recognize the need for security in order to protect their staff, stock, equipment and property. But how many make the most of the latest technologies to enhance their management of the business and its effectiveness?

Here’s a summary of how the latest security systems are helping businesses of all shapes and sizes.

### Greater precision

CCTV has now embraced high definition HD, so pictures are now incredibly clear and no longer serve up those fuzzy, grainy images of old. Absolute does away with old technology and is always looking for and implementing the best new CCTV solutions in the market.

### Discreet

Many systems now use Wireless technology or the business IP network, which has meant a big reduction in the cabling required. This has in turn brought down the cost of systems and their installation. It has also improved their discreetness in an office, shop or other business environment – particularly where there is limited space.

### App Technology

Security systems haven’t been immune to app popularity and many now feature them to enable the business or property owner to dial in remotely to their system to access logs, see what’s going on (in the case of CCTV) and monitor access points around the premises.

### Integration for efficiency and aid decision-making

As security technology gets smarter many systems are integrating more with themselves (for example CCTV, intruder detection, fire detection and access control) and also with other applications. This makes things far more efficient for business owners to monitor. Retailers may also be interested to know that some CCTV systems now offer heat map analysis of footfall and customer behavior around the shop floor, to help inform decisions about where best to locate special offers and particular product ranges.
CCTV systems Servicing & Maintenance Solutions

Introduction

Full service and maintenance contracts are available by Absolute to extend the life and usage of your new or old CCTV system. Absolute can provide a re-active callout support service and on-going maintenance program, no contracts are required.

We can provide a repair service to analogue or digital systems and offer alongside this multiple new progressive solutions. We know that each client and requirements are different and we can and will fit our solutions to your budget with our detailed range of products.

We offer a 24 hour reactive call out response and maintenance cover option to include

- Fully Comprehensive Cover.
- All Parts & Labor.
- 5 Day site Cover – Sunday to Thursday – weekend cover can be included.
- 4-6 hour response time with unlimited call outs.
- Free of charge service loan equipment so you are not left with a “down” system.
- Preventative Maintenance Visits weekly, monthly or quarterly.
- Telephone and Email Support 24/7.

Attendance Only Cover

- Labor Only (Excludes All Parts).
- 5 Day Cover – Sunday to Thursday.
- 4-6 hour response time with limited agreed call outs.
- Service Loan Equipment.
- Telephone and Email Support.
- Alert CCTV System service and maintenance is in the hands of our ‘in-house’, highly technical and experienced engineering team.

Our Promise

- Following your request for a callout; we will always ensure the customer is left with an operational system.
- In the event of any equipment requiring workshop attention, loan equipment is provided free of charge.
- We guarantee only to supply and install tried and tested quality branded products.
- We will provide realistic and competitive price quotations and will price match with like for like systems.
HOME SECURITY AT YOUR FINGER TIPS

Ring’s customizable motion sensors let you focus-in on the most important areas of your home. You’ll get instant alerts as soon as Ring detects motion, so you’ll always be the first to know when anyone steps foot on your property.

A Ring of security around your home

Ring lets you monitor ever corner of your property. With a Video Doorbell at your door and Stickup Cams around the house, you can create a Ring of security around your home.
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